

Summary of Maryland Data from Survey Conducted by NORC

NORC, an independent, non-partisan research institute at the University of Chicago, conducted a survey of patients in order to understand their experiences in accessing mental health and/or substance use care (the "Survey"). NORC obtained IRB approval for the Survey and operated under a Certificate of Confidentiality from the National Institutes of Health. All numerical data below related to Survey responses was prepared by NORC or derived directly from numerical data prepared by NORC.

The Survey and related <u>Report</u> were funded by the Mental Health Treatment and Research Institute LLC, a tax-exempt subsidiary of The Bowman Family Foundation.

The Survey used convenience sampling across 26 behavioral health consumer organizations and behavioral health provider groups that distributed the NORC Survey link to their members, visitors, and followers via email, website, and/or social media at various periods between December 2021 and April 2022. In total, 2,794 responses to the Survey were received from patients who needed care between January 2019 through April 2022. They had a wide range of insurance types (commercial, Medicaid, Medicare, etc.).

Below are results for all respondents to the survey and, separately, respondents from Maryland. The total sample size of Maryland respondents was 246. Certain questions are not shown due to the sample size of Maryland respondents.

Multiple studies, including analyses of insurance claims and surveys of employers and providers, have demonstrated that in-network health insurance coverage for treatment of mental health and substance use conditions remains inadequate and not "on par" with access to in-network health insurance coverage for physical health treatment. The Survey found the same, as shown in the data below.

	All	Maryland Respondents	
Gender	Respondents		
Male	36%	30%	
Female	61%	66%	
Transgender	2%	1%	
Do not identify as male, female, or transgender	2%	3%	
Race			
White	82%	72%	
Black or African American	9%	23%	
Asian	3%	2%	
All others	6%	3%	
Hispanic Origin			
Yes	7%	5%	
No	93%	95%	
Age			
Under 18	6%	8%	
18-21 years	6%	5%	
22-26 years	11%	7%	
27-54 years	57%	57%	
55-64 years	13%	14%	
Over 65 years	8%	9%	

	All	Maryland	
Types of Insurance	Respondents	Respondents	
Employer-Sponsored Plan	47%	39%	
Private insurance purchased as an individual (including	6%	5%	
healthcare.gov)			
Medicaid	17%	24%	
Medicare	12%	14%	
TRICARE	1%	1%	
Federal Employee Health Benefits Program (FEHBP)	2%	5%	
State or local government employer insurance	10%	8%	
VA health benefits	1%	0%	
Student health plan	1%	1%	
Other	2%	2%	

	All Respondents		•	Maryland	
			Respondents		
Key Survey Findings	MH/SUD*	Physical Health	MH/SUD*	Physical Health	
Percentage of patients using health insurance who received	40%	14%	55%	16%	
outpatient care from an in-network provider but had to					
contact 4 or more in-network providers before they were able					
to obtain an appointment with a new in-network provider					
Percentage of patients using health insurance who received	10%	1%	11%	1%	
outpatient care from an in-network provider but had to					
contact 10 or more in-network providers before they were					
able to obtain an appointment with a new in-network					
provider					
Percentage of patients who said that over 2 months elapsed	20%	11%	28%	15%	
between the time they started searching for a new in-network					
provider for outpatient care and when they were able to					
schedule an appointment					
Percentage of patients in employer-sponsored health plans	39%	15%			
who used at least one out-of-network provider for outpatient					
care**					
Among patients in employer-sponsored health plans who	80%	6%			
received outpatient care from at least one out-of-network					
provider, percentage who said they went to an out-of-					
network provider "all of the time" **					
Percentage of patients with individual private insurance plans	43%	19%			
who used at least one out-of-network provider for outpatient					
care**					
Among patients with individual private insurance plans	47%	9%			
who received outpatient care from at least one out-of-					
network provider, percentage who said they went to an out-					
of-network provider "all of the time" **					
Percentage of patients with all insurance types combined who			33%	12%	
used at least one out-of-network provider for outpatient					
care**					
Among patients with all insurance types combined who			70%	5%	
received outpatient care from at least one out-of-network					

network provider "all of the time" **				
	All Respondents		Maryland Respondents	
Key Survey Findings (cont.)	MH/SUD*	Physical Health	MH/SUD*	Physical Health
Percentage of all patients who received mental health or substance use care from physical health providers who felt that they needed additional help from a mental health or substance	87%		96%	
use specialist Percentage of patients who said that, overall, they had problems with their health insurance plan denying coverage for mental health and/or substance use care based on either (1) the care not being medically necessary or (2) the care being not covered or excluded from coverage	65%		69%	
Percentage of patients who never used their health insurance to pay for outpatient care during the survey period	14%	2%	15%	3%
Percentage of patients who reported that their health condition worsened during the COVID-19 pandemic	76%	50%	76%	51%
Of patients who reported that their health condition worsened during the COVID-19 pandemic, percentage who reported that their condition became "much worse"	42%	24%	43%	22%
Percentage of patients who said in-person care is more beneficial than tele-behavioral health	50%		52%	
Percentage of patients who said in-person care and tele- behavioral health are similarly beneficial	38%		36%	
Percentage of patients who said tele-behavioral health is more beneficial than in-person care	12%		12%	
Percentage of patients who said that using interactive tele- behavioral health involving a provider helped	72%		73%	
Percentage of patients who preferred video tele-behavioral health as compared to audio	63%		57%	
Percentage of patients who preferred phone calls (audio only) or had no preference between video and phone calls	27%		33%	
Percentage of patients who said that they probably or definitely would use texting to interact with mental health or substance use providers	48%		50%	
Percentage of patients who said that using behavioral health smartphone or computer apps helped	64%		72%	
Percentage of patients who said it would be helpful if there was an objective information source that could tell them what behavioral health smartphone or computer apps have actually been effective for people like them	78%		81%	
Percentage of patients who said it would be helpful if their insurer would pay for a range of tele-behavioral health smartphone or computer apps, and they (or their provider) could select from a broad list that has been shown to help many people	85%		89%	

^{*} MH/SUD = Mental Health/Substance Use Disorder

^{**} Note that "all respondents" data ranks out-of-network use by employer plans and individual plans whereas state data looks at all insurance types combined, so the data isn't directly comparable.

In the Report, the authors provided context from several other studies and recommendations regarding near-term solutions.

Expand mental health and substance use networks: Add appropriately credentialed mental health and substance use providers of all levels of care to commercial, Medicaid and Medicare networks, through proactive network recruiting efforts driven by dedicated network expansion teams; fast tracking credentialing and other network admission requirements for all mental health and substance use providers; increasing reimbursement rates wherever shortages of in-network mental health and substance use providers exist; and decreasing unpaid hours of work by reducing administrative burdens such as pre-authorizations and retrospective claims audits. Using independent third parties, insurers should implement auditing of (i) the accuracy of their behavioral network directories (e.g., using secret shopper surveys) and (ii) compliance with their network adequacy standards.

Integrate mental health services into primary care using clinically effective methods: There are several evidence-based methods of integrating mental health and substance use care into primary care, such as the Collaborative Care Model (CoCM) and Primary Care Behavioral Health Model (PCBH). Both models improve mental health outcomes for patients (relative to treatment as usual in primary care) by involving a behavioral health specialist (such as a psychologist, social worker, or psychiatrist) who supports primary care providers. In CoCM, the primary care provider (PCP) is supported by a behavioral health care manager, who becomes part of the primary care team, and a virtual psychiatric consultant who advises both the treating PCP and the behavioral health care manager on effective use of psychotropic medications and other care topics. The clinical effectiveness of CoCM, and its ability to reduce the need for separately delivered specialty behavioral care, is supported by a substantial evidence base that includes more than 80 randomized trials and endorsements by 18 leading medical, business and non-profit organizations.

To expand availability of integrated care models to all Americans: 1) insurers should provide training and financial support to enable primary care to implement evidence-based integrated care; 2) all states should turn on Medicaid payment codes for CoCM and general behavioral health integrated care (BHI care) including G0323; 3) state Medicaid agencies should pay at least Medicare rates for CoCM and BHI codes; 4) commercial insurers should pay well above Medicare for CoCM and BHI codes; 5) commercial insurers (and ultimately Medicare and Medicaid) should eliminate or reduce patient out-of-pocket expenses for CoCM, PCBH, and other methods of integration.

It is important to note that use of both CoCM and BHI codes requires providers to screen and systematically assess patients using validated clinical rating scales.

Cover and pay for video and audio-only mental health services, at parity with in-person care: Evidence exists that, for many of the most common behavioral health conditions, tele-behavioral care is effective (See Lazur, et al. and Varker, et al.). Accordingly, insurers should provide coverage, with equivalent reimbursement, for in-person and tele-behavioral visits (video and phone calls) as was sometimes done during the worst of COVID-19. Even though tele-behavioral services may not replace all types of mental health and substance use care (e.g. inpatient programs, some intensive outpatient programs, and clinically complex cases), for many—especially those most vulnerable— tele-behavioral may be the only realistic option.

The results of the Survey indicate higher than average preferences among Medicaid and Black/African American patients for audio-only tele-behavioral care. Future research will determine if there are

significant differences (in terms of both clinical efficacy and patient preferences) between audio-only, video, and in-person sessions for other sub-populations in order to ensure that evidence guides regulations and insurer practices regarding tele-behavioral services.

Fully comply with and enforce federal and state parity laws: The volume of evidence showing disparities between access to mental health and substance use care <u>versus</u> physical health care from this Survey and prior studies underscores the importance of full compliance with and enforcement of federal and state parity laws.

We urge the Departments of Labor, Health and Human Services and the Treasury to finalize additional guidance on detailed templates for Mental Health Parity and Addiction Equity Act (MHPAEA) compliance data reporting as guidance to employer group plans, third party administrators and insurance issuers, indicating what data they should be prepared to submit upon request.

While a number of health plans are beginning to implement one or more of the solutions set forth above as a way in which to address access to care disparities, the fact that significant disparities still exist in 2022 and 2023 points to the need for much greater efforts.

Supporters of These Recommendations

Following is a list of employer coalitions and mental health/substance use organizations and philanthropies that support the recommendations in the Report.

National Employer Coalitions

American Health Policy Institute

HR Policy Association

National Alliance of Healthcare Purchaser Coalitions

Regional Employer Coalitions

Dallas-Fort Worth Business Group on Health

Florida Alliance for Healthcare Value

HealthCareTN

Houston Business Coalition on Health Kansas Business Group on Health MidAtlantic Business Group on Health Northeast Business Group on Health Purchaser Business Group on Health Texas Business Group on Health

Mental Health/Substance Use Organizations and

Philanthropies

American Foundation for Suicide Prevention

American Foundation for Suicide Prevention —GA

Association for Behavioral and Cognitive Therapies

BrainFutures

Eating Disorders Coalition for Research, Policy, & Action

Faces & Voices of Recovery

Georgia Mental Health Policy Partnership

The Goodness Web
The Jed Foundation
The Kennedy Forum
Legal Action Center
Mental Health America

Mental Health Association of Maryland NAMI, National Alliance on Mental Illness

NAMI Minnesota

National Association for Behavioral Healthcare National Association of Addiction Treatment

Providers

National Council for Mental Wellbeing

Northwestern University, Center for Behavioral

Intervention Technologies

One Mind

One Mind PsyberGuide REDC Consortium Shatterproof Steinberg Institute

Sylvan C. Herman Foundation Treatment Advocacy Center Young People in Recovery